



SELLER'S AGENT INTERVIEW QUESTIONS

Date: _____ Buyer (client): _____

Target Property Address: _____

Listing Agent: _____ Brokerage: _____

List Price: _____ Prepared by: _____

1. What is the seller's hardship? _____

2. Does the seller have a monthly income shortfall? _____
3. Have you reviewed the seller's financials? _____
4. In what stage of foreclosure is the seller/property? _____
5. How long has the property been listed? _____
6. Who is (are) the lender(s)? _____

7. Have you verified the parties on the mortgage and the deed? _____

8. How many offers will you be submitting to the lender? _____
9. Have you submitted any offers to the lender? _____

Additional Notes: _____

